

Warner Results Coaching (WRC) provides executive business coaching across the UK and US to senior executives and professionals. The business was founded and is led by principal, Dr. Jon Warner, who has an outstanding track record in making a significant difference to people's business and interpersonal insight, confidence and performance. In working with any executive, our primary focus is on results, whatever that means for the client individual. However, we have strength-in-depth in a number of key areas including:

**-Strategic Planning**  
**-Change Management**  
**-Skills Acquisition**

**-Leadership/Team Development**  
**-Creativity and Innovation**  
**-Under-performance**

Today, executive coaching is a familiar concept to many senior business professionals as a means by which to obtain an external perspective, discuss career development and growth options, and gain access to an independent or third-party "listening ear". At Warner Results Coaching we are NOT just a sounding board. We draw upon our widespread international experience of running businesses and/or a variety of functions in larger corporations to give our client executives real ideas and forward options. Click on the link to the right to find out more about how we go about doing this.

#### DOCUMENTS AND BOOKLETS

- ✓ RESULTS COACHING® WORKBOOK (For Coachee And Coach)
- ✓ Critical Thinking Booklet
- ✓ Balanced Scorecard/Strategic Learning Map
- ✓ Strategy
- ✓ Process Improvement Guide
- ✓ Lessons Of Change
- ✓ Team Coaching
- ✓ Reflective Listening
- ✓ Holding Difficult Coaching Conversations
- ✓ Dealing With Organisational Defensiveness
- ✓ Organisational Culture
- ✓ Giving And Receiving Feedback
- ✓ Change Management
- ✓ Problem Solving
- ✓ Creativity And Innovation
- ✓ Strategic Planning
- ✓ Project Management
- ✓ Process Improvement
- ✓ Performance Measurement

#### ONLINE ASSESSMENTS

- ✓ Learning Styles Questionnaire (LSQ)
- ✓ Coaching Effectiveness Profile (CEP)
- ✓ Psychological Type Indicator (PTI)
- ✓ Emotional Intelligence Style Assessment (EQSA)
- ✓ Management Effectiveness Profile (MEP)
- ✓ Leadership Effectiveness Profile (LEP)
- ✓ Management Style S Questionnaire (MSQ)
- ✓ Listening Effectiveness Profile
- ✓ Climate Survey

#### ONLINE COURSES

- ✓ Change Management – Rapid Skillbuilders Series
- ✓ Managing Change 1 20/20 MDS® Series
- ✓ Psychological Type and Temperament
- ✓ Effective Coaching

